



# 2021 ANNUAL REPORT



Photo: SDSHC/USDA-NRCS South Dakota

The Neuharth Family  
2021 South Dakota Leopold Conservation Award recipient

**SCAN THIS CODE TO SEE OUR  
FULL ANNUAL REPORT VIDEO**





Dear Friends,

Thanks to you, Sand County Foundation is advancing conservation among landowners as the way to healthier soil, cleaner water, better wildlife habitat, and more opportunities for recreation outdoors.

With your support, Sand County Foundation experienced a year of exceptional growth and impact in 2021.

- Our on-the-ground conservation research expanded.
- We delivered more conservation messages, inspired thousands of farmers, ranchers and other landowners, and engaged more conservation leaders in our work.
- Our team of professionals grew as we added talent to tackle environmental challenges across the nation.
- And we achieved our most significant fundraising year ever.

This year, we decided to share our annual achievements with you in a video which I hope you'll enjoy. To view it, please scan the code on the front cover of this short publication with your smart phone, or visit [sandcountyfoundation.org/annualreport](https://sandcountyfoundation.org/annualreport).

With sincere thanks,

Kevin McAleese

Sand County Foundation President & CEO









## THANK YOU TO OUR DONORS

Few nonprofit organizations are doing this type of work in the U.S. Your investment in the work of Sand County Foundation is an important and impactful way to make needed environmental improvements. We're grateful for your support.

Alexander Family Fund, a Donor  
Advised Fund of Renaissance  
Charitable Foundation

AFAN (Alliance for the Future of  
Agriculture in Nebraska)

Alliance for the Chesapeake Bay

Amazon Smile Foundation

American AgCredit

American Farmland Trust

American Water  
Works Association

Association of Missouri  
Electric Cooperatives

Bad River Ranches

Townsend & Kristina Bailey

Basin Electric Power Cooperative

Ramona & Lee Bass

Belle Fourche River  
Watershed Partnership

Benevity

Lyschel Bersch

Bezos Earth Fund

Bird Conservancy of the Rockies

Blair Brothers Angus Ranch

Brenda & Donald Boydston

Nancy & James Bruins

Homer & Darla Buell

Tina Buford

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Conservation District

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Catena Foundation

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Chesapeake Conservancy

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Odin Christensen &  
Phyllis Lucas

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Colorado Cattlemen's Association

Colorado Cattlemen's  
Agricultural Land Trust

Colorado Department  
of Agriculture

Colorado State University -  
Warner College of  
Natural Resources

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ConocoPhillips

Conservation Technology  
Information Center

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Culver's

Dairy Farmers of Wisconsin

Dairyland Power Cooperative

Duane & Jeanne Dederich

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Eastern Shore Land Conservancy

Ecosystem Investment  
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EDPR

Emmons County Soil  
Conservation District

Enel Green Power - North America

Environmental Consulting  
& Technology

Environmental Protection Agency

EOR, Inc.

EPRI

Evergy

Farm Credit

Farm Credit Council







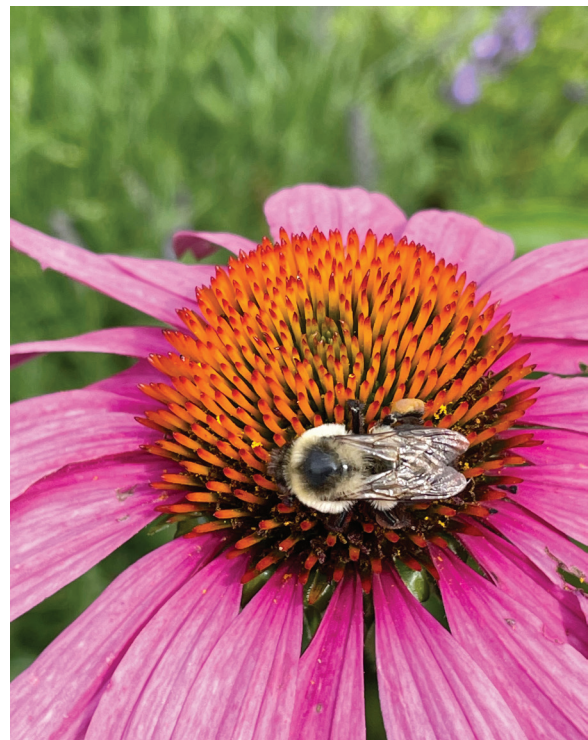


New York State Department  
of Agriculture and Markets  
Chad Njos  
Noble Research Institute  
North Dakota Association  
of Soil Conservation Districts  
North Dakota Grazing  
Lands Coalition  
North Dakota Natural  
Resources Trust  
North Dakota  
Stockmen's Association  
Northwest Farm Credit Services  
Oklahoma Cattlemen's  
Association  
Oklahoma Conservation  
Commission  
Oklahoma Farm Bureau  
Foundation for Agriculture  
Oklahoma State University  
Dave & Diane Olenchek  
Leta & Ed Olson  
Panorama Organic  
Patrick J. McGovern Foundation  
Pennsylvania Farm Bureau  
Perkins Coie LLP  
Rolf & Carolyn Peterson  
Pipkin Family Foundation  
Premier Farm Credit  
Producers Livestock  
Marketing Association  
Professional Alliance  
Steven Quarles  
Quivira Coalition  
Rainwater Basin Joint Venture  
Ranchers Stewardship Alliance  
Ranchland Trust of Kansas

RES  
Gerald Richardson  
Lee A. Riordan  
Camille Rogers  
Roughrider Electric Cooperative  
Robert Rueter  
Sandhills Task Force  
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Daniel C. Shively  
ShoreRivers  
Sibanye Stillwater  
Simply Snackin  
Alice Sittler  
Eric Sjostrom & Lisa Keitel  
Thomas Sligh  
Slope Electric  
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Harvey L. &  
Maud C. Sorensen Foundation  
South Dakota Agricultural  
Land Trust  
South Dakota Association  
of Conservation Districts  
South Dakota  
Cattlemen's Association  
South Dakota Department of  
Agriculture & Natural Resources  
South Dakota Department of  
Game, Fish & Parks  
South Dakota Farm  
Bureau Federation  
South Dakota  
Grasslands Coalition  
South Dakota Soil  
Health Coalition  
South Dakota  
Soybean Association

South Dakota State  
University Foundation  
Peter & Phyllis Sprecher  
Spring Point Partners LLC  
Alli & Kartik Sribarra  
Jim & Jo Stanko  
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Ken Susilo  
Sustainable Agriculture Research  
& Education (SARE)  
Sustainable Conservation  
Buck Sweeney  
Syngenta Crop Protection, LLC  
Richard Taylor & Suzie Paris  
TC Energy  
Stanley Temple  
Texas A&M University

Texas Parks & Wildlife  
The Aspen Institute  
The Audubon Society  
The Heinz Endowments  
The Ida and Robert Gordon  
Family Foundation  
The Joyce Foundation  
The Nature Conservancy  
The Nature Conservancy  
in California  
The Nature Conservancy  
in Colorado  
The Nature Conservancy in Kansas  
The Nature Conservancy  
in Missouri  
The Nature Conservancy  
in North Dakota  
The Nature Conservancy  
in South Dakota  
The Nature Conservancy in Utah





The Wilderness Society  
 Dianne Thompson  
 Lloyd Thyen  
 Jon & Peggy Traver  
 Trinchera Blanca Foundation  
 Tri-State Generation and  
 Transmission Association  
 USDA - Natural Resources  
 Conservation Service  
 USDA NRCS - Colorado  
 USDA NRCS - Kansas  
 USDA NRCS - Kentucky  
 USDA NRCS - Missouri  
 USDA NRCS - Montana  
 USDA NRCS - Nebraska  
 USDA NRCS - New Mexico  
 USDA NRCS - New York  
 USDA NRCS - North Dakota  
 USDA NRCS - Oklahoma  
 USDA NRCS - Pennsylvania  
 USDA NRCS - South Dakota  
 USDA NRCS - Wisconsin  
 US Fish and Wildlife Service  
 US Water Alliance  
 Utah Association of  
 Conservation Districts  
 Utah Cattlemen's Association  
 Utah Department of  
 Agriculture and Food  
 Utah Farm Bureau Federation  
 Virginia Health Catalyst  
 Wagner Land & Livestock  
 Walton Family Foundation  
 Ed Warner & Jackie Erickson  
 We Energies Foundation

Western AgCredit  
 Western Landowners Alliance  
 Wildlands Woodlands Farmlands  
 and Communities  
 Windward Fund  
 Wisconsin Corn  
 Growers Association  
 Wisconsin Corn Promotion Board  
 Wisconsin Farm  
 Bureau Federation  
 Wisconsin Land+Water  
 Wisconsin Potato and Vegetable  
 Growers Association  
 World Wildlife Fund -  
 Northern Great Plains Program  
 Yale School of the Environment  
 Tom Zale



Sand County Foundation is a  
 Gold Level GuideStar participant.  
 This means we are committed to  
 demonstrating transparency and  
 accountability to our donors. View  
 Sand County Foundation's profile on  
 GuideStar's website to find details  
 about our financials, program  
 activities and impact.

## FINANCIAL RESPONSIBILITY

### Assets

|                           |                     |
|---------------------------|---------------------|
| ASSETS                    |                     |
| Cash                      | \$1,994,101         |
| Promises to Give          | \$844,594           |
| Accounts Receivable       | \$21,529            |
| Prepaid Expenses          | \$35,848            |
| Long-term investments     | \$12,583,491        |
| Property & Equipment, Net | \$3,143             |
| <b>TOTAL ASSETS</b>       | <b>\$15,482,706</b> |

### Liabilities and Net Assets

|                          |                  |
|--------------------------|------------------|
| LIABILITIES              |                  |
| Accounts Payable         | \$52,270         |
| Grants Payable           | \$100,000        |
| Accrued Vacation & Wages | \$200,131        |
| <b>TOTAL LIABILITIES</b> | <b>\$352,401</b> |

|   |                     |
|---|---------------------|
| NET ASSETS                              |                     |
| Without donor restrictions              | \$8,745,653         |
| With donor restrictions                 | \$6,384,652         |
| <b>TOTAL NET ASSETS</b>                 | <b>\$15,130,305</b> |
| <b>TOTAL LIABILITIES AND NET ASSETS</b> | <b>\$15,482,706</b> |

Sand County Foundation has always been committed to full  
 financial transparency. The Foundation is classified as a 501(c)  
 (3) Public Charity under IRS code. The report of an independent  
 auditor, 2021 audited financial statements and our 2021 tax  
 return are available at [sandcountyfoundation.org](https://sandcountyfoundation.org).

Sand County Foundation has an operating budget of  
 approximately \$4.3 million, and our board-designated  
 investments are valued at approximately \$12.5 million. Within  
 our net assets are various funds we use to support operating  
 costs, invest in high-impact conservation partnerships, and  
 expand outreach.



## MEET OUR GROWING STAFF

AT [SANDCOUNTYFOUNDATION.ORG/STAFF](https://sandcountyfoundation.org/staff)



## BOARD OF DIRECTORS

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Consultant  
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